

December 2019 Newsletter



For the latest La Paz real estate updates visit www.bajaliferealty.com.



We want to thank all of our friends near and far for your friendship this past year. We are grateful to have your business, and we wish you and your families a happy and festive holiday season. We know that choosing a real estate agent to work with is a big decision. We appreciate your trust in us, and look forward to continuing to represent our clients in the coming year with the honesty, integrity and commitment you have come to expect from our team.

We Have a New Name!

You may have noticed, we have a new name, a new logo and a new web site!

There have been a lot of changes this past year in the La Paz real estate market. The market is growing fast and there are new state licensing requirements; as a result, our team has grown. As part of that growth, we are making some changes to our business.



Robin Hodgson, our broker at Vista Properties, has decided it's time to kick back, work less and relax more. So, he is retiring! Jim and Rebecca MacDonald, who have been working with us for several years now, have launched [Baja Life Realty](https://bajaliferealty.com), with Jim MacDonald heading up the company as Broker. The new name and logo reflect our passion for living in Baja and our commitment to helping our clients realize their Baja dream as well.

Robin will continue to provide valuable insight and advice to our team as our Senior Adviser, and Miriam will continue with the team as a licensed agent. That means the same great people will be representing you, with a new brand and new tools that will help us serve our clients even better. To learn about our team, visit our web site here:

<https://bajaliferealty.com/about/>.

New State Licensing Requirements



The state of Baja California Sur (BCS) now requires anyone selling real estate here to be licensed according to state guidelines. This is a positive development and indicates good progress toward creating a level of professionalism and adherence to ethics that we all expect from our real estate representatives. The process requires certification every three years, as well as 30 hours per year of qualification courses. Both Miriam and Jim have completed the requirements and are certified as real estate sales representatives licensed by the state.

New Contact Info

As part of the transition, we've been working hard to update our online presence to make it easier for clients to find us and to provide you with useful information about La Paz real estate. You can find us online here:

New Web Site: Visit us online, download our handy La Paz Visitor and Restaurant Guides, and search for property listings at: www.bajaliferealty.com.

Facebook Page: You can follow us on Facebook at www.facebook.com/bajalifelapaz.

Blog: You can read and subscribe to articles about the La Paz lifestyle on our blog at www.bajaliferealty.com/blog.

Newsletter: As a subscriber, you will continue to receive our newsletter with the latest La Paz real estate updates, without interruption.

Please update your address book with our new email address:

If you've been using one of our **vistabaja.com** email addresses to contact us, please update your address book with our new email addresses:



Jim MacDonald: jim@bajaliferealty.com.



Miriam Welldon: miriam@bajaliferealty.com

Ensalada Navideña de Manzana (Christmas Apple Salad)

With its bright flavors and crunchy creamy texture, this traditional apple salad is a wonderful part of the Mexican turkey dinner...usually served late in the evening on Christmas Eve.



- 6 apples (3 red, 3 green)
- 4 rings of canned pineapple
- ½ cup raisins or dried cranberries
- 1 cup pecans, chopped
- 10 maraschino cherries, halved
- 1 cup sour cream
- ¼ cup mayo
- ¼ – ½ cup sweetened condensed milk, to your taste

Cut apples and pineapple into bitesize pieces.

Add raisins, pecans and cherries.

Mix cream, mayo and sweetened condensed milk.

Mix fruit and nuts into cream mixture.

Refrigerate for a few hours before serving.



Thank You, Merry Christmas and Happy New Year!

Thank you to all our friends, clients and neighbors for another amazing year in Baja. We hope you have a wonderful holiday and look forward to connecting with you in 2020.

Thinking of Buying a Home in La Paz?

Visit <https://bajaliferealty.com>

Email us at: info@bajaliferealty.com

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